



Texas Camino Real DEC's *Next Level Exporter* - Counseling Request Form

The Texas Camino Real DEC (TCRDEC) members are available to share their export knowledge and expertise by offering guidance to established U.S. companies with US made products or services.

Company Name: _____

Company Contact, Email, Phone: _____

Description of the Company: _____

Website: _____

Please select the box of the export subject area of interest and/or add your specific question below.

Marketing/Finance

- International Planning and Strategy
- International Market Assessment
- Forecasting
- Intellectual Property
- Letters of Credit
- International Finance (banks, SBA, EXIM, etc.)
- STEP Grants

Sales Channels

- Selecting appropriate Sales Channel
- Ecommerce
- Finding International Distributors/Buyers
- Screening potential clients
- Foreign standards requirements
- International Trade Shows, best practices

Logistics/Compliance

- International Travel tips
- International Logistics
- Freight forwarders and integrators
- Incoterms
- Export Licensing
- Insurance
- Foreign Exchange
- Foreign Trade Zones
- Duty & Tax

Questions and Comments about your selection:

Return form to: Richard.Rayne@utsa.edu,
and you will be invited to present your company and ask your
export questions to the entire TCRDEC at their quarterly meeting.
We look forward to contributing to your export success
to grow your company internationally!